

What is RAM?

The Registered in Apartment Management (RAM) program is a comprehensive education and professional designation program offered to property management professionals by NABO. The longest running and most well respected program of its kind, RAM is the credential of distinction for managers of apartments (both market rate and affordable), condominiums and cooperative housing.

The RAM designation exists to recognize those individuals who have successfully met the requirements for this designation and are knowledgeable in all the essential aspects of property operations, including administrative and financial management, marketing, resident services, maintenance, fair housing, and security.

Benefits of the RAM Designation

- Graduation kit that includes official RAM certificate and sample press release for distribution to media sources in your market area.
- Industry-wide recognition of a high degree of professional competence
- Inclusion in the online RAM Directory
- The right to use the RAM designation and logo on all letter head, business cards and other professional materials
- Comprehensive training in all aspects of property management with opportunities for continuing education and Advanced RAM Certification.
- Opportunity to participate in RAM working groups and to serve on the RAM Board of Governors.
- Opportunity for national recognition as a RAM of the Year.



Accelerate your career with RAM

Earning the RAM designation demonstrates to your peers, clients, employers, and potential employers that you have superior training, in-depth knowledge and practical experience, and that you are committed to the highest standards of professional ethics.

The RAM designation accelerates your career by giving potential employers and regulatory agencies an objective measurement of your expertise and knowledge in the area of apartment management.

How To Earn The RAM Designation:

Becoming Registered in Apartment Management means attaining the highest standards of education, experience, and ethics established by the RAM Board of Governors.

Requirements include:

- Two years of multifamily housing management experience
- Completion of a RAM Professional Profile with a minimum of 300 points
- Passing the national RAM Exam

Each RAM designee is required to complete 75 points of continuing education, every three years and pay an annual NABO membership fee of \$95.00.

Is a self-study program available?

In an effort to help a greater number of property management professionals obtain the RAM designation, NABO has approved an independent study option. This option does not replace the current RAM 40 hour course – it simply provides another way to prepare for the RAM Exam.

RAM Independent Study Guidelines:

- RAM Materials are \$150
- The materials will be sent directly to the student.
- The RAM Independent Study program will count 100 points toward earning the RAM designation, in the Education portion of the RAM Professional Profile and Application.
- The RAM exam is available through any association or institution that holds a current site license agreement from NABO.

Sponsor a RAM Class

We welcome all local associations and institutions as sponsors of the Registered in Apartment Management (RAM) course. Sponsoring the RAM course provides numerous benefits.

Sponsor and Student Costs

Sponsors must pay a fee to NABO in order to offer a RAM or CLP courses.* The License Agreement fee is \$250, and is good for all courses for one year. Sponsors must obtain the services of an approved instructor and arrange for a location for the class. The basic course is 32 hours and many instructors add several hours of local content.

Materials may be ordered through NABO. The total fee for all materials, per student, is \$130. This includes the RAM textbook, student study guide and the test. NABO also charges \$50 to process and grade each exam.

Sponsor Revenues

Any additional fees charged to the applicant by the local sponsor for RAM classes will remain with the local sponsor to cover instructors' fees and profit. Associations typically charge \$450-\$750/student, including the charges above.

When a student passes the class and joins NABO, \$15 of their NABO dues will be remitted to the sponsoring association.

Upon successful completion of the RAM course, each candidate has two years to submit a completed profile to NABO to achieve RAM designation. There is a \$150 fee for profile review and processing, which includes the first year's NABO dues of \$95, if the candidate is not already a member.

*Certified Leasing Professional- another NABO designation.

RAM

Registered in Apartment Management



www.registeredmanager.com



Visit us on Facebook:
<http://www.facebook.com/na.bo.583>



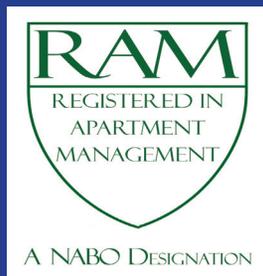
Contact Information

Phone: 212-385-4949
Email: Olga@RegisteredManager.com
Website: RegisteredManager.com
Address: NABO
369 Lexington Ave, Suite 215
New York, NY 10017

THE HIGHEST MARK OF
EXCELLENCE FOR
PROPERTY MANAGEMENT
PROFESSIONALS



Accelerate Your Career Today



National Associated Builders & Owners